



# Croatian Wings Newsletter

*„If you can dream it, you can do it.“*

**Walt Disney**

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# EcoCortec® Plant Triples Its Capacity!

*Due to continuous increase in demand Beli Manastir plant is growing. Current expansion project is being co-financed by Croatian Ministry of Economy, Entrepreneurship and Crafts within European Funds Programme.*

As the most advanced manufacturer of anticorrosion films and bags, EcoCortec® plant is expanding its manufacturing and product line due to increased client demands. For us continuous expansion of production and procurement of new equipment is never finished. By strengthening the plant's position in the market, new requirements for equipment and additional space are growing every day. For this reason we are widening our capacities.

was chosen. Dijana Zrinski, EcoCortec's General Manager, Zorica Sirotanovic, Financial accountant and Predrag Zvecevac- Head of Office were present at the event along with head of public procurement, bank representative of Privredna banka Zagreb and EcoCortec's attorney. EcoCortec's project of building additional production hall will be co-financed by Ministry of Economy, Entrepreneurship and Crafts within European Funds Programme.

After opening of tenders for public procurement, held in EcoCortec® plant the best contractor

Additional production hall will boost our plant's manufacturing capabilities and will help us respond



**EcoCortec's Management during opening of tenders for public procurement.**





even more promptly to all the market challenges.

Launched eleven years ago, EcoCortec® has evolved in one of the leading producers of VpCI® films in Europe, confirming this position on the market every day. Thanks to its smart leadership, innovative solutions and reliable team, the company's sales are

growing every year. With 90% of products exported to Europe, Asia and USA, EcoCortec® has become one of the leading Croatian exporters in this field. Our team is also currently purchasing a new extruder that will be producing 400 mm to 1000 mm of film width.



EcoCortec's General Manager, Dijana Zrinski is signing the contract with a civil engineering construction company that will be the contractor in further expansion project .

## Best Tribotec Supplier Award!

We are more than proud that our team has been chosen for best supplier for Tribotec, Sweden. Tribotec team was looking into deviations, lead times and service. These wonderful acknowledgments are wind in the back for our dedicated employees to be even better. It is always a great thing when your hard work is appreciated. Thank you Tribotec and we look forward to a successful 2018!





# Boat Trip Winners on Adriatic Adventure!

Our boat trip winners have had a truly memorable summer, cruising around the magnificent Croatian islands. Anyone visited Croatian coast becomes addicted to its beauty: its colors, sounds and scents! Our international crew had a chance to get to know the Northern Adriatic coast and enjoy this big blue adventure. After visiting Opatija, coastal, fashionable resort on the Adriatic Sea they sailed off to Mali Losinj, the island where the stars look beautiful like nowhere else and where you breathe with your full lungs. Our next stop were Brijuni- mystical and special islands that can be hardly compared with anything else on Adriatic. Brijuni islands are unique museum

rich in architectonic inventory of artistic and historic importance. Our last destination was Porec in Istria region. Famous for its nightlife and parties that last until next morning. Our teams have experienced the best of Croatia, amazing sights, delicious sea food and unforgettable night life.

Once you feel the Mediterranean sun on your back along with the all magic of the Adriatic coast you will have no choice but to come back to this piece of paradise. We can only say good luck selling and we cannot wait to see you next year for another adventure!







# EcoCortec's Plastic Recycling Project 'First of its Kind' in Europe!

Recently, EcoCortec® implemented European wide initiative to collect and recycle used VpCI® films and bags. This is the first recycling program of this type implemented in Europe. Within the project

EcoCortec's customers will send their waste material back to Croatian plant which will then be completely recycled and used for manufacturing a new product.



**Plastics pollution is one of the leading problems in the world today and our goal is to decrease the amount of waste that is being thrown in the garbage or ends up discarded in environment in order to prevent large amounts of plastics ending up in the landfills.**

The plant created plastic recycling center which will serve as plastics recycling complex for EcoCortec's growing customers. This new recycling program will lead to huge economic and environmental benefits for the plant, its clients and the environment. For the last 11 years EcoCortec® has been utilizing exclusively innovative green technologies that provide its customers with economically beneficial solutions that are environmentally safe. With new recycling program EcoCortec®'s team is taking this commitment to an even higher level hoping that this initiative will lead as an example for other manufacturers to opt for sustainable technologies. EcoCortec® will be reprocessing in house incorporating "repro" back into the virgin film at up to 20 percent so the quality of the new product is ensured. Instead of paying large amounts of money for disposal, EcoCortec's

customers will now send used films and bags back to Croatian plant where they will be fully recycled.







## Work Safety Training in Croatia!

Scott Noyes, Cortec's Environmental Health and Safety Manager visited EcoCortec® plant and Cortec® Europe office in Zagreb and shared his extensive knowledge on work safety with our employees. The goal of safety training is to help create safe and healthy work environment. Scott demonstrated various methods of how to prevent hazards in our workplace starting from

a production facility but also to employees working in the offices and the lab. We spend a large part of the day on our workplace and we want to make as comfortable yet effective as possible. Scott shared many helpful tips how to achieve this and we thank him for taking the time and working with our Croatian team!



Scott with our EcoCortec's staff after safety training in the plant. His shirts have become favorite accessories for our production team!

## Our Plant Receives Certificate of Credit Rating Excellence!



EcoCortec® has received a certificate of credit rating excellence AA+. This is one of the highest credit ratings referring the company is very reliable, stable and desired for cooperation and indicates that the company meets the highest standards of successful business. EcoCortec's leadership was contacted by "Company Wall" credit rating agency in order to make evaluation of EcoCortec®. After careful and detailed monitoring EcoCortec® was awarded with excellent AA+ rating, yet another confirmation of company's quality and excellent perspective. High rating of EcoCortec® is the latest evaluation of our company as an excellent business partner and its continuously growing business.



# Successful ISO 9001 and ISO 50001 Recertification!



EcoCortec® has successfully been recertified for ISO 9001 and ISO 50001. After external audit was completed, EcoCortec's team was complimented for their excellent work. Two new people conducted the audit, Mr. Krunoslav Boban for 50001 and Mrs. Rita Reichel for 9001. Both of them were highly impressed with EcoCortec's processes and logistics complimenting the company. Mr. Boban noted that "he was very

pleased to come to EcoCortec® and was very proud that such plant operated in Croatia".

Certificates are enabling optimization of EcoCortec®'s operations and help to enhance plant's competitiveness even more to access global markets. Quality management system will ensure that our operations are running at maximum efficiency, safety and quality. The audit was conducted by TÜV Croatia, member of world renowned TÜV NORD group. TÜV NORD is a global leader in technology services with aim of accompanying its clients with prudence and foresight into the future.

## EcoCortec® Wins Second Place in Golden Kuna Awards! -Traditionally handed out in Croatia for the best Entrepreneurs.

In the category of small businesses EcoCortec® won second place of 17 nominees who entered the short circuit. EcoCortec's Manager, Dijana Zrinski and Office Manager, Predrag Zvecevac attended the official award ceremony in Osijek. The award "Golden Kuna" is handed out for success in business and contribution to the Croatian economy. First awards were given in 1993, since then, "Golden Kuna" is a symbol of Croatian success and quality in business. We are pleased with such good results and eager to win the first place next year!







# Cortec® VpCI® Papers Now Custom Converted in Beli Manastir, Croatia for Quick Delivery!

*High-tech VpCI® and EcoSonic® custom converted papers in rolls and sheets are available from EcoCortec® just in time in any quantity from 100 to 1,000,000 sheets. Take advantage of low converting costs!*

EcoCortec's team is happy to inform you that our plant is offering custom converted VpCI® and EcoSonic® paper sheets. This will enable shorter lead time and the product to be more cost efficient for our European customers. Paper sizes available in our stock range from minimum 50mm x 100mm sheets to maximum 1200mm x 1150mm sheets. Premium corrosion inhibiting papers in the industry provide superior corrosion protection for both ferrous and non-ferrous metals. Fully recyclable/repulpable VpCI® papers eliminate the need to inventory a variety of papers for each of the metals you need to protect and prevent package contamination by utilizing only the highest quality natural kraft paper. Papers provide exceptional protection for dry or oiled metals during storage, transit, and overseas shipment. Cortec® EcoSonic® papers also combine corrosion inhibiting and static-dissipative properties. All papers conform to highest standards and are very simple to use.







## Promotion of „Poems of My Youth“ at EcoCortec's Annual Family Party!

This year's EcoCortec's Annual Family Party was truly the most special so far. The whole team along with our CEO, Boris Miksic and his dear wife Ines has gathered and enjoyed beautiful Baranja's atmosphere.

This year's gathering was a bit different with a more personal note. Boris is known for his successful business career but as he always likes to emphasize, it is very important for a person to pursue different interests and dreams. During his high school days Boris was interested in poetry and wrote many beautiful poems which many years later his mom Nina has found and compiled in a book „Poems of my youth“. This book Boris dedicated to her and his beloved wife Ines.



The promotion of Boris' poetry book was held in a magical, romantic atmosphere of Baranja's summer evening. While Anita Schmidt - member of the Osijek National Theatre read the poems along with melancholy music the whole audience was taken away by these verses.

Boris through these poems speaks about discovering the world, first love, happiness but also a sense of loss, transience and all the things that are part of youth and one person's life. With a touch of nostalgia they demonstrated the old times when everything seemed to be much slower and people cherished some other values. This specifically is the reason why his poetry truly touched the hearts of everyone.

**We are especially happy that Mayor of Beli Manastir has joined us and shared with us this special evening.**





## Beli Manastir Delegation Visits Sister City of Cambridge!

Delegation from Beli Manastir, Croatia including the mayor Tomislav Rob has visited Beli's sister city of Cambridge and received a wonderful welcome. As initiated by Cortec's CEO Boris Miksic, these two the cities have recently signed Sisitership Agreement in Croatia, when the local goverment of Cambridge visited Beli Manastir. On that occasion the foundations were set for further cooperation. Our delegation was welcomed by the leadership of the city Cambridge headed by Mayor Lisa Iverson.



Croatian delegation was a part of the ceremony celebrating the building of the new office, training center, warehouse, and recycling complex additions at CAF. Beli Manastir city officials were taken on a tour of the City of Cambridge and visited the Cambridge park system, wastewater treatment facility, fire and police departments, city hall, and National Guard armory. Especially interesting was a trip to Minnesota National Guard's Camp Ripley. The invitation to visit was prompted because of Beli Manastir Mayor Tomislav Rob's service as an officer in the Croatian Army. Ties between





the Croatian Army and Minnesota National Guard go back to Boris Miksic’s tenure as the Honorary Consul General of the Republic of Croatia in the US, during which time he developed the Partnership in Peace program between the Minnesota National Guard and the Croatian Army. Boris related that many long lasting friendships have resulted from officers of the MN National Guard and Croatian Army visiting each other. He noted that the Partnership in Peace was instrumental in Croatia entering NATO, a force for stability in the volatile Balkans. On Thursday afternoon, the Croatian delegation joined Cortec® 40th Anniversary World Sales Meeting activities at Cortec® Headquarters.

